

Message Text

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INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

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COM/OIM (INFO COPY)
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EA/EP/MHENDERSON

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P 271957Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY WELLINGTON PRIORITY

UNCLAS STATE 101739

E.O. 11652: N/A

TAGS: BENC, NZ

SUBJECT: MAJOR PROJECT: GNZ INTEREST IN ESTABLISHING A
SUGAR BEET INDUSTRY

1. MAJOR PROJECTS DIVISION USDOC HAS NOTIFIED U.S.
CONSULTING AND ENGINEERING FIRMS IN THE SUGAR INDUSTRY OF
SUBJECT PROJECT. MR. VAHE MELKONIAN, DIRECTOR BUSINESS
DEVELOPMENT, H.K. FERGUSON, ONE ERIEVIEW PLAZA, CLEVELAND,
OHIO, 44114 HAS CONTACTED MEPD FOR ASSISTANCE. H.K.
FERGUSON IS WELL KNOWN IN THE SUGAR BEET INDUSTRY AND IS
VERY INTERESTED IN PURSUING THE CONSULTANCY CONTRACT FOR
THE GNZ.

2. MELKONIAN REQUESTS EMBASSY ASSISTANCE IN OBTAINING
INVITATION TO TENDER FOR CONSULTANCY. IF EMBASSY CAN
REQUEST THAT FERGUSON'S NAME BE ADDED TO LIST TO RECEIVE
INVITATIONS THAT WOULD BE GREATLY APPRECIATED. ON OTHER
HAND IF FERGUSON SHOULD WRITE DIRECT, PLEASE PROVIDE NAME
AND ADDRESS OF CORRECT CONTACT.

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3. IF THERE ARE TENDER DOCUMENTS TO BE PURCHASED AND

EMBASSY CAN ASSIST IN THIS REGARD MELKONIAN WOULD BE
PLEASED TO REIMBURSE COMMERCIAL OFFICER IF EMBASSY WILL
PROVIDE NAME AND AMOUNT FOR WHICH CHECK SHOULD BE MADE OUT.

EMBASSY MAY NEED FERGUSON'S TELEX NUMBER (985542)
REPEAT 985542 OR CABLE ADDRESS (FERGUS PORT) OR MAY
COMMUNICATE THROUGH MEPD USDOC. YOUR ASSISTANCE TO
H.K. FERGUSON IS MOST APPRECIATED. SISCO

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Message Attributes

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Disposition Event:
Disposition History: n/a
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